

TOM MEANS

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Mountain View, California 94040
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|-----------------|----------|------|---------|-----------|
| DEGREES: | UCLA | 1983 | Ph.D | Economics |
| | UCLA | 1980 | C.Phil. | Economics |
| | UCLA | 1976 | M.A. | Economics |
| | UC Davis | 1975 | B.A. | Economics |

FIELDS OF INTEREST FOR TEACHING AND/OR RESEARCH:

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|-------------------------|----------------------|
| Economic Theory | Finance |
| Econometrics | Managerial Economics |
| Labor Economics | Business Forecasting |
| Probabilistic Economics | Quantitative Methods |
| Public Choice | |

PROFESSIONAL REFERENCES:

Rodolfo Gonzalez, Economics, SJSU
Roger Nils Folsom, Economics, SJSU
Stephen L. Mehay, Naval Postgraduate School

Graduate Advisor and Thesis Committee

John J. McCall, Economics
Larry Kimball, Management,
Edward E. Leamer, Economics
Finis Welch, Economics

EMPLOYMENT HISTORY:

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|-----------------------|--|
| Summer 2004 | Visiting Professor of Economics, Graduate School of Business and Public Policy, Naval Postgraduate School. |
| Spring 2002 - current | Director, Center for Economic Education, SJSU |
| Winter 2002 | Visiting Professor of Economics, Graduate School of Business and Public Policy, Naval Postgraduate School. |
| Fall '00-current | Professor, Economics, SJSU |

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| Summer 1998 | Visiting Associate Professor of Economics, Systems Management, Naval Postgraduate School. |
| Winter 1994 | Visiting Associate Professor of Economics, Systems Management, Naval Postgraduate School |
| Summer 1994 | Adjunct Professor of Economics, Administrative Sciences, Naval Postgraduate School. |
| Fall '93- Sp. '00 | Associate Professor, Economics, SJSU |
| Sum. '90 & '91 | Adjunct Professor of Economics, Administrative Sciences, Naval Post-Graduate School. |
| Fall '86-Sp. '93 | Assistant Professor, Economics, SJSU |
| Fall '86-Sp. '87 | Lecturer, Marketing and Management, S.F.S.U |
| Sp. '85 & '86 | Visiting Lecturer, Economics, UC Santa Cruz |
| Fall '85-Sp. '86 | Lecturer, Economics, SJSU |
| Fall '83-Fall '88 | Lecturer, Finance, Santa Clara University |
| Fall '83-Sp. '85 | Lecturer, Marketing and Quantitative Studies, SJSU |
| Fall '81-Sp. '83 | Lecturer, Economics, SJSU |
| Fall '80-Sp. '81 | Lecturer, Management Science, CSU-Northridge |
| Fall '79-Sp. '80 | Consultant, RAND Corporation |

PUBLICATIONS:

Refereed Journals

"Affirmative Admission, Asymmetric Information, and Certification of Competence", with Rodolfo A. Gonzalez, *National Social Science Journal*, Vol. 19, n. 2, 2003

"Bureaucracy, Competition and the Tax Share Elasticity of Local Government Output", with Rodolfo A. Gonzalez, *National Social Science Journal*, vol. 15, n. 1, Fall 2000

"Estimating the Publicness of Local Government Services: Alternative Congestion Function Specifications", with S. Mehay, *Southern Economic Journal*, January 1995

"Empirical Tests of the Samuelsonian Publicness Parameter: Has The Right Hypothesis Been Tested ", with R. Gonzalez and S. Mehay, *Public Choice*, Vol. 77, no. 3, November 1993, p. 523-534

"Single Rate Discounting Methods: Abstract", with David Saurman, *Journal of Forensic Economics*, Vol. 6, no. 1, Winter 1992, p. 69-70

"Benefit Shares, The Crowding Parameter and Samuelsonian Publicness", with R. Gonzalez, *Southern Economic Journal*, Vol. 58, no. 2, October 1991, p. 518-527

"Estimating Earning Capacity with Constant Earnings Growth Rates", with David Saurman, *Journal of Forensic Economics*, Vol.3, no. 1, December 1989, p. 51-60

"The Case for Community Reimbursement Upon Divorce for a Spouse's Education", *Journal of Forensic Economics*, Vol. 2, no. 2, April 1989, p. 33-40

Other Publications

"Defect Prediction and Duration", White Paper- Aspect Telecommunications, December 15, 2000, p. 1-52

"Partial Equilibrium Analysis of the Effects of Mandatory Job Accommodations", with J. M. Pogodzinski, *National Social Science Perspectives Journal*, Vol. 15, no. 1, 1999, p. 49-54

"Bureaucracy and the Tax Share Elasticity of Government Output", with Rodolfo A. Gonzalez, *National Social Science Perspectives Journal*, Vol. 15, no. 1, 1999, p. 36-41

A Primer on Bayesian Statistics, *Spartan Publications*, (1999)

"A Critical Look at the Net Discount Rate Approach in Valuing Earnings", with David Saurman, *National Social Science Perspectives Journal*, Vol. 3, no. 2, 1993, p. 178-94

"Spillovers and the Demand for Local Police Output", with S. Mehay and R. Gonzalez, *Social Science Perspectives Journal*, Vol. 3, no. 6, 1989, p. 74-87

"Spillover Effects and the Demand for Law Enforcement Services", with R. Gonzalez, *Southwestern Journal of Economic Abstracts*, Vol. 9, No. 1, 1988, p. 25-26

"Spillovers and the Demand for Local Police Output", with R. Gonzalez and S. Mehay, Working Paper 88-14, November 1988, Naval Postgraduate School, Monterey, CA, p. 1-18

Is The Baseball Industry Healthy?, *San Jose Mercury News*, August 3, 1985

Working papers and other work

"The Effects of Mandatory Job Accommodation on the Labor Market", with J. M. Pogodzinski, May 1996

"Drug Testing: Optimal Testing Rates and Zero Tolerance", May 1996

"Single Rate Discounting Methods and the Term Structure of Interest Rates", with Dave Saurman, March 1992

The B Western Model and the Police Spillover Literature: A Test", with R. Gonzalez, June 1991

"The Demand for Police Expenditures: Measurement of Spillovers and Consumption Economies", with S. Mehay and R. Gonzalez, April 1989

"Hedonic Price Functions: Identification and Estimation of Structural Demand and Supply Equations", 1985, 1987

"The Demand for Heterogeneous Goods: A Comment", 1985, 1988

"The Economic Value of a Life: Linking Practice to Theory", 1985, 1988

"In Search of Failure", 1985

"Compensating Wage Differentials for Income and Leisure Variation", 1983, (unpublished dissertation)

PROFESSIONAL ACTIVITY

Paper Presentations

November 2002 – National Social Science Association Meetings; New Orleans, Louisiana

July 2002 – Western Economic Association International Meetings; Seattle, Washington

October 2001 - National Social Science Association Meetings; Albuquerque, New Mexico

March 2000 - National Social Science Association Meetings; Las Vegas, Nevada

March 2000 – The Public Choice Meetings; Charleston, SC

August 1999 - National Social Science Association – "Teaching the Social Sciences", San Francisco, CA

April 1999 - National Social Science Association Meetings; Las Vegas, Nevada

May 1998 - ErgoCon '98, Silicon Valley Ergonomics Conference & Exposition; Palo Alto, CA

May 1997 - ErgoCon '97, Silicon Valley Ergonomics Conference & Exposition; Palo Alto, CA

May 1996 - ErgoCon '96, Silicon Valley Ergonomics Conference & Exposition; Palo Alto, CA

March 1993 - National Social Science Association Meetings; San Francisco, CA

January 1992 - Allied Social Science Association Meetings; New Orleans, LA

June 1991 - Western Economics Association International Meetings; Seattle, WA

March 1991 - The Public Choice Meetings; New Orleans, La.

April 1990 - National Social Science Association Meetings; San Diego, CA

March 1990 - The Public Choice Meetings; Tucson, Arizona

June 1989 - Western Economics Association International Meetings; Lake Tahoe, Nevada

April 1989 - National Social Science Association Meetings; Reno, Nevada

March 1989 - The Public Choice Society Meetings; Orlando, Florida

July 1988 - Western Economics Association International Meetings; Los Angeles, CA

March 1988 - Southwestern Social Science Association Meetings; Houston, TX

March 1988 - The Public Choice Society Meetings; San Francisco, CA

July 1987 - Western Economics Association International Meetings; Vancouver,
BC

Other Activity

Discussant: July 2002 Western Economics Association International Meetings,
Seattle, Washington

Discussant: June 1990 Western Economics Association International Meetings,
San Diego, CA

Discussant: June 1989 Western Economic Association International Meetings,
Lake Tahoe, Nevada

Discussant: March 1989 Public Choice Meetings, Orlando, FL

Discussant: July 1988 Western Economic Association International Meetings, Los
Angeles, CA

Discussant: July 1987 Western Economic Association International Meetings,
Vancouver, BC

Acknowledgment: Introduction to Management Science, Sang M. Lee, 2nd
Edition, (1988), The Dryden Press

Journal Reviews

Journal of Forensic Economics, 1991, 1993

Southern Economics Journal. Sept. 1994, Feb. 1996

Applied Economics

Text Reviews

Principles of Economics (macro chapters), by Mankiw for Dryden Press, May
2004

The Economic Way of Thinking, by Heyne, Boettke, and Prychitko for Prentice-
Hall, October 2003

Principles of Economics (micro chapters), by Mankiw for Dryden Press,
November 1999

Principles of Economics (macro chapters), by Mankiw for Dryden Press, July 1999

Economics, Private Markets and Public Choices by Ekelund and Tollison for Addison Wesley, April 1999

Principles of Economics, by Hunt & Malabre for Prentice Hall, March 1996

Introduction to Econometrics, by G.S. Madala for Prentice Hall, October 1995

Panels

May 1992, USF Law School Intensive Advocacy Program

Presentations, Public Speaking

Fall 1995, Lecture to Internal Revenue Service, Department of Research and Analysis Conference, San Jose

February 1992, Public Address - San Jose chapter of American Society of CLU and ChFC, "Recent Trends in Santa Clara County", San Jose, CA

May 1991, Presentation - Bolechowski and Byrne, Attorneys at Law, "The Economics of Estimating Present Value of Earning Capacity, San Rafael, CA

Interviews with Local Media

January 2004 – television interview KRON, Kathleen Heenan concerning upturn in investment spending

December 2003 – interview with Edwin Garcia, San Jose Mercury News FOX concerning boycott by immigrants

October 2002 – television interview FOX affiliate concerning consumer spending during the holiday season

October 2002 – television interview NBC affiliate concerning lockout of longshoremen

April 2002 – television interview with Sean Comey, KPIX-CBS concerning gasoline prices

October 2001 – television interview with Robert Honda, Fox Network concerning economy and Cisco Systems project in Coyote Valley

June 1997 - television interview with channel 36 concerning the City of San Jose, their projected budget and Proposition 13.

September 1995 - interview with Spartan Daily concerning enrollment and the California economy

January 1995 - television interview with Robert Honda (KPIX, CBS) concerning President Clinton's State of the Union Address, and Minimum Wages

October 1994 - Interview with Gwynne Young, San Jose Mercury News, regarding real vs. nominal presidential salaries

Fall 1992 - phone interview with Karl Kahler, San Jose Mercury News, regarding definition of economic terms; economic depression, recession

Spring 1992 - television interview with Kathleen Heenan(KRON, NBC) concerning California population migration patterns

Spring 1992 - television interview with Rob Fladeboe(KNTV, ABC) concerning unemployment and employment trends in Santa Clara County

Spring 1992 - phone interview with Metro magazine concerning employment trends in Santa Clara County

PROFESSIONAL ORGANIZATIONS, HONORS, CREDENTIALS:

Sabbatical Leave Award (Spring 2000)

CSU Award for Research, Scholarship or Creative Activity (Fall 1997)

Performance Salary Step Increase Award (PSSI) (Fall 1997)

Sabbatical Leave Award (Spring 1993)

Meritorious Performance and Professional Promise Award, SJSU, (1990)

CSU Award for Research, Scholarship or Creative Activity (Fall 1988)

National Association of Forensic Economists

American Economics Association

The Econometric Society

Western Economic Association International

Smith Richardson Dissertation Fellowship in Political Economy

Graduate Economics Association, Pres., V. Pres., UCLA, (1978-1980)

Community College Instructor Credential- Economics, Mathematics